

Press release

Interim report for the first six months of 2011

Financial position still strong for Folksam and its subsidiaries

- The strong performance of the business continues,” says President and CEO Anders Sundström. During the first six months of the year, premium volumes increased and we have gained market shares in several areas.
- Our efforts to provide customers with secure and profitable growth are successful. Folksam Life maintains a high solvency level and is financially strong; at the same time, we provide our customers with one of the highest total returns in the industry.
- Our ability to manage risk is clear after the recent unease on the financial markets. We are keeping our portfolio strategy unchanged while following the market trend carefully, says Sundström.

Key ratios: The first six months of 2011 compared to the first six months of 2010.

- **Premium volume:** The total volume rose 12% to SEK 21.5 (19.2) billion.
- **Market shares:** The number of total-service customers is on the rise. General's market share within car insurance increased to 22.0% (21.3%). Folksam Life is taking shares both within unit-linked insurance and other life insurance, 10.0% (9.5%).
- **Financial strength:** All of the Folksam companies are financially strong, even after the recent unease. On 30 June, the solvency ratio was 171% (169%) for KPA Pension and 150% (144%) for Folksam Life. The consolidation ratio for Folksam Sak 118% (102%).
- **Total return:** Falling interest rates, a strong share price performance for Swedbank and the property holding gave a return on assets of 3.7% (3.6%) for Folksam Life and 3.9% (2.0%) for Folksam General.
- **Assets under management:** As a consequence of a competitive return and a strong net inflow in the life insurance business, total assets under management rose to SEK 281.4 (255.3) billion.
- **Other:** An increase in the number of reported claims at the same time as technical problems occurred has, during the spring, brought about a deterioration in availability in parts of the claims-handling business. Powerful measures have been taken.

Folksam and its subsidiaries, SEKm	2011-06	2010-06	2010	2009	2008	2007
Premiums (1)	21 468	19 173	30 496	29 356	27 158	23 977
Assets under management (2)	281 366	255 311	268 170	242 646	211 401	183 957
Of which Swedish equities	60 337	49 337	57 759	44 486	22 856	35 015
Of which properties	15 715	12 607	14 353	12 297	13 753	8 263
Unit-linked insurance assets (3)	50 921	43 938	49 593	38 158	24 600	26 557
Average number of employees (4)	2 837	2 835	2 818	2 916	2 934	2 892

1) Premiums comprise earned premiums in non-life insurance, earned premiums in life insurance and payments by unit-linked insurance investors. 2) Assets under management represent assets according to the total return table for the companies less strategic holdings, which principally relate to the value of subsidiaries, plus assets under management in Konsumentkooperationens Pensionsstiftelse and Folksam LO Fonder. 3) Investment assets for which the policyholders bear the risk 4) The average number of employees has been calculated based on the number of hours of work, paid time, relative to a full-time equivalent.

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About Folksam

Folksam comprises the two parent companies Folksam General and Folksam Life with consolidated and non-consolidated subsidiaries.

Folksam is a customer-owned company. We offer insurance policies and pension investments. Almost one in two Swedes is insured with Folksam, and we are one of Sweden's largest asset managers. Our vision is that people should feel secure in a sustainable world. For more information, please visit www.folksam.se